



BMC Berlin April 18- 19

Dr. Andreas Ringman Uggla
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Dr. Andreas Ringman Uggla

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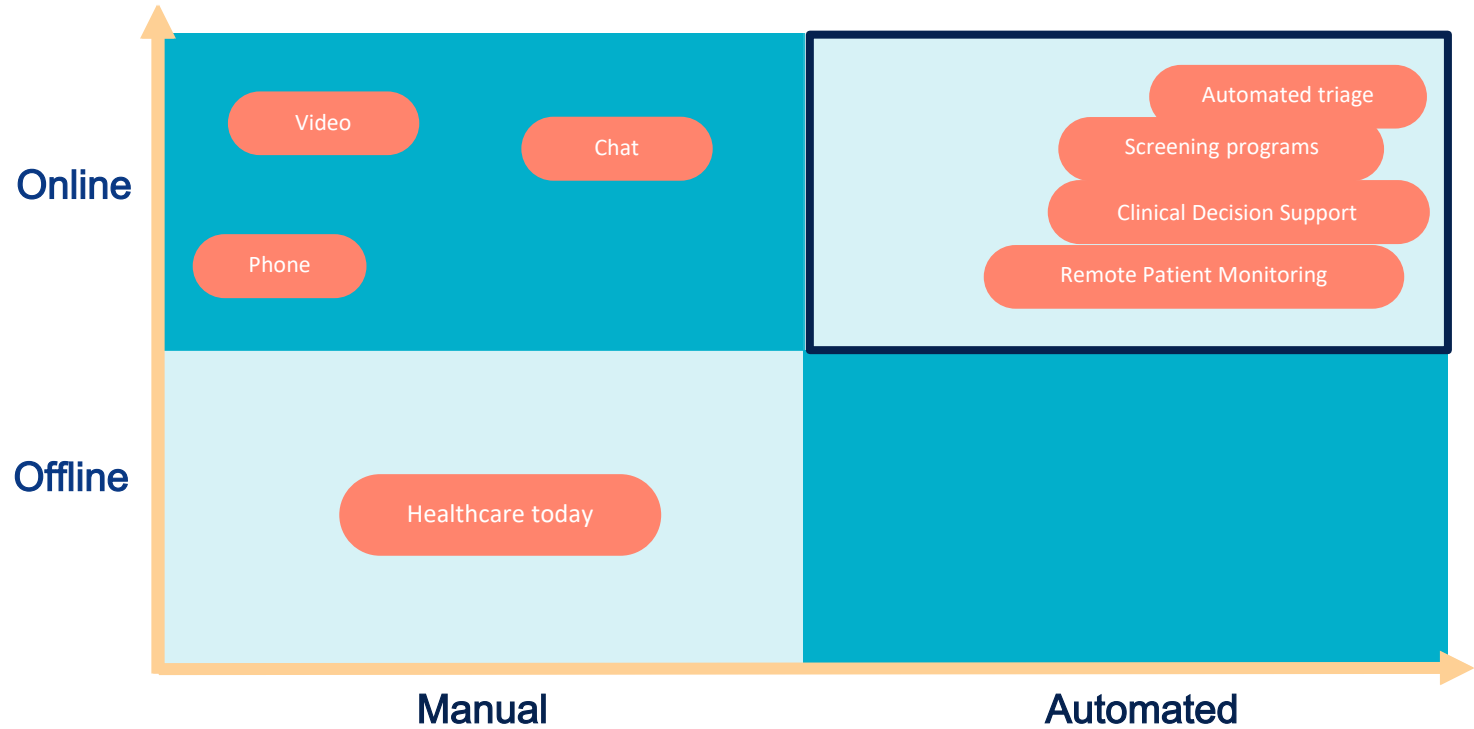
*Chief Operating Officer at Karolinska University Hospital, Principal at BCG,
Board of directors of several European healthcare organizations*

OUTCOMES

COSTS

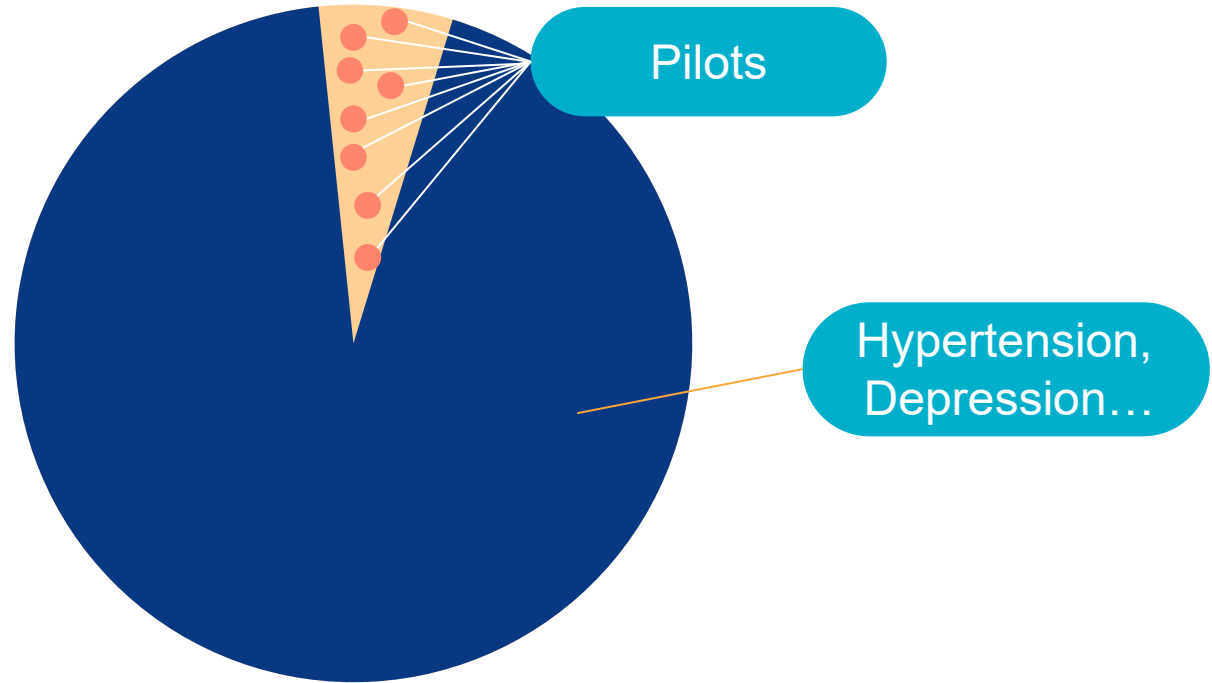
- ✓ **Big Digital Volumes**
- ✓ **High level of Automation**
- ✓ **Reap Cost Efficiency Benefits**

Value lives in the Automated + Online world



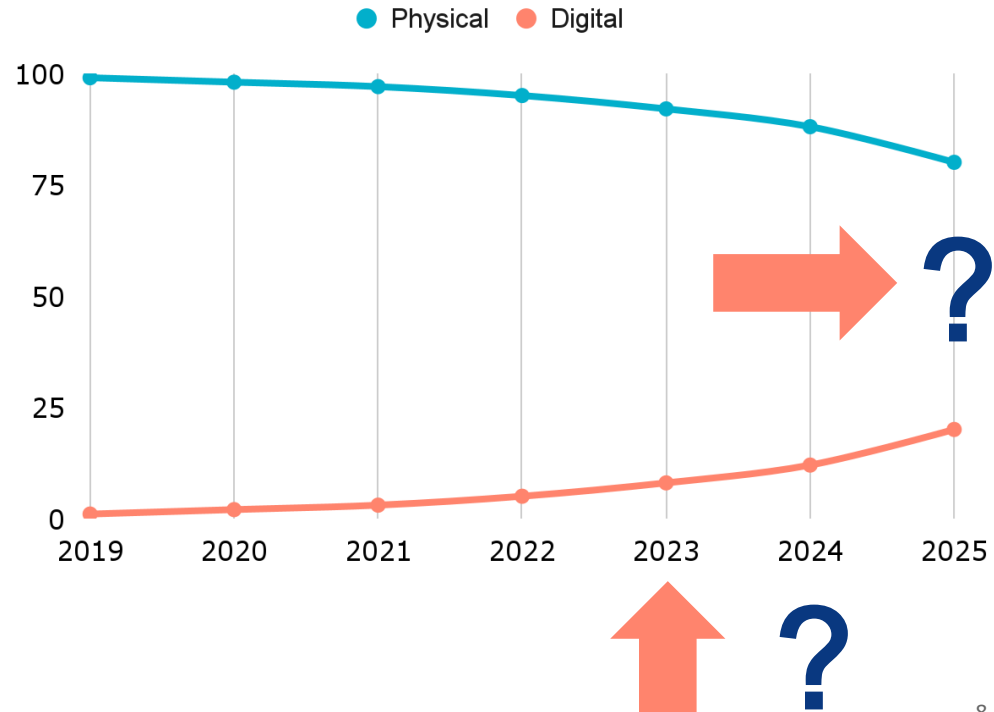
VOLUME

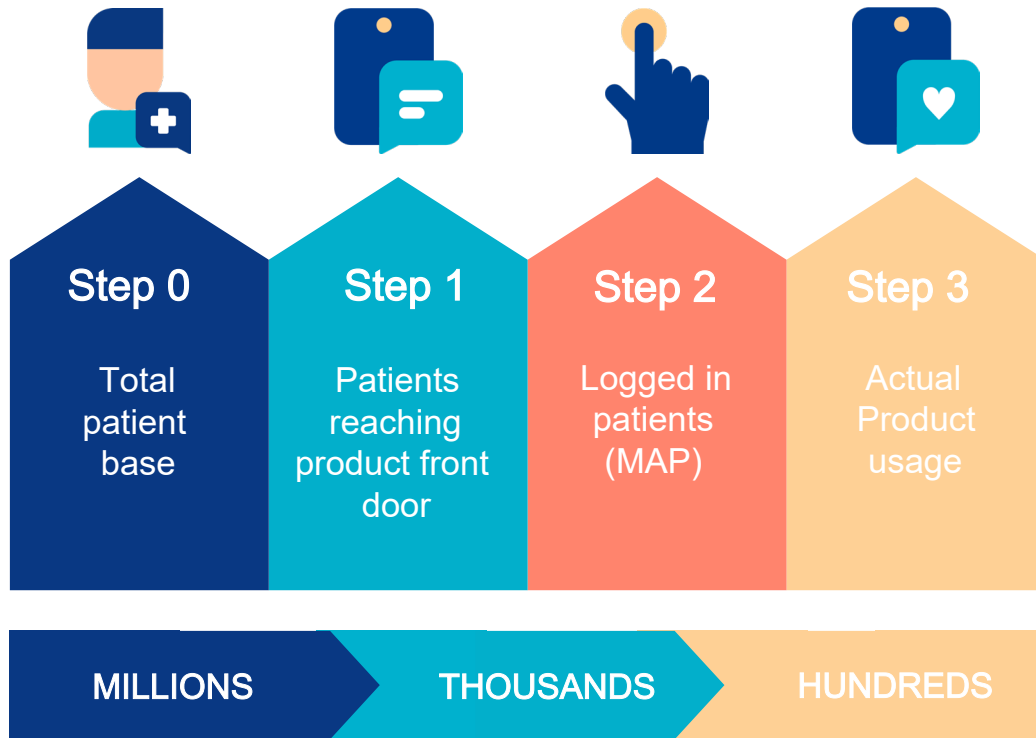
The *many* small vs the *few* BIG



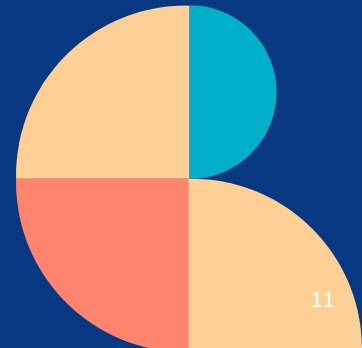
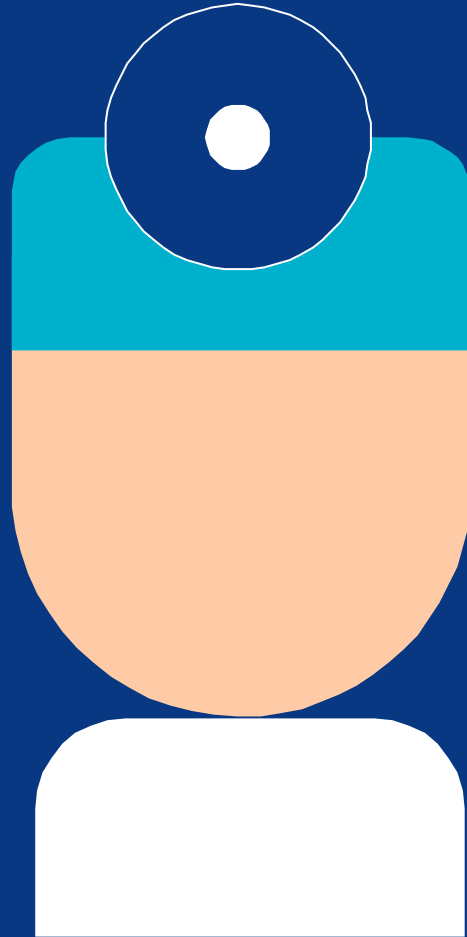
Where are you today?

Where are you heading?





AUTOMATION



Patient



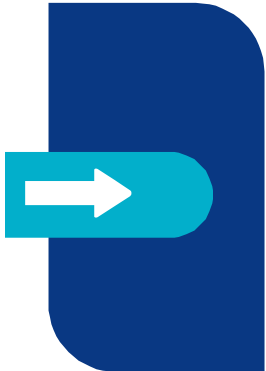
Clinician



Patient



Clinician



System access



Human-to-System



Human-to-Human

THE MONEY



30 - 40% can be handled digitally, enabling more consultations and monitoring & improving of conversion and retention



15- 20%
can be handled automatically

35 - 50%
can be handled automatically



25 - 100%
increase in # consultation/HCP/d

20 - 30%
FTE decrease in support/admin

Medical

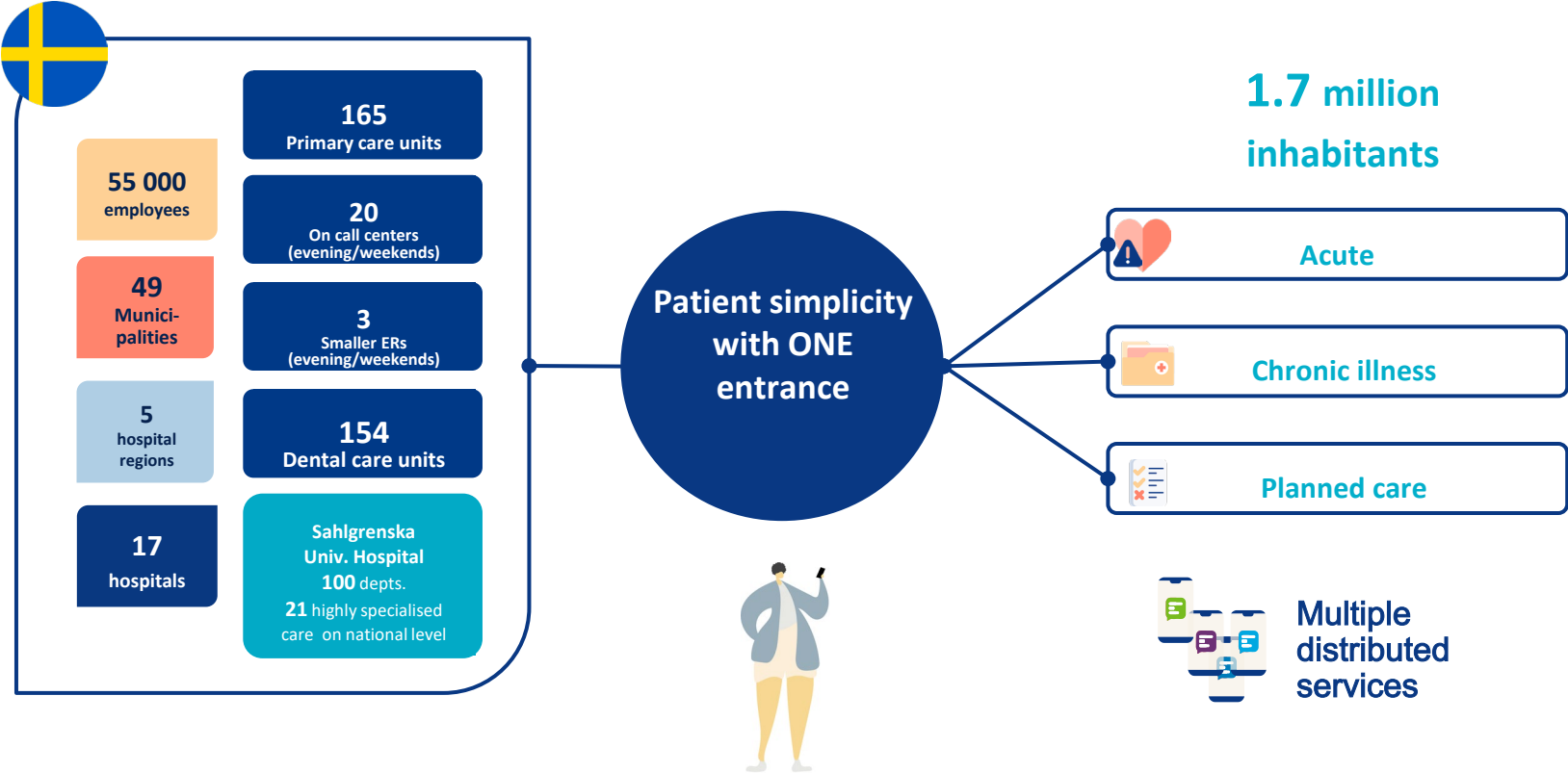
Admin



Outpatient care example:
+30% margin increase

LET'S GET REAL

Regional approach - digital - first across all care levels and providers



The background is a vibrant, abstract pattern of geometric shapes in shades of dark blue, teal, orange, and white. The shapes include circles, squares, and semi-circles, some of which are filled with icons like hearts and medical crosses. The overall style is modern and clean.

Thank you!

Andreas Ringman Ugglå